

Job Title: Associate Consultant

Job Title for Posting: Oracle NetSuite Graduate Program - Functional Associate Consultant

Division: NetSuite Global Business Unit

Location: Makati, Philippines Start Date: September 2021 Schedule: North America hours

# **Company Overview**

With more than 420,000 customers, and with deployments across a wide variety of industries in more than 145 countries, Oracle offers a comprehensive and fully integrated stack of cloud applications, platform services, and engineered systems. For more information about Oracle (NYSE:ORCL), visit oracle.com.

### **Group Overview**

Oracle's acquisition of NetSuite in November 2016 brought together the reach of NetSuite's cloud ERP solutions for small to midsize businesses with the breadth and depth of Oracle's enterprise-grade cloud solutions for the back and front office. In 1998, NetSuite pioneered the Cloud Computing revolution, establishing the world's first company dedicated to delivering business applications over the Internet. Today, NetSuite provides a suite of cloud-based financials / Enterprise Resource Planning (ERP) and omnichannel commerce software that runs the business of more than 30,000 companies, organizations, and subsidiaries in more than 100 countries.

#### Why Oracle NetSuite

Are you motivated to launch your career in a high energy, competitive environment with a leading technology company? Let's have a conversation about how you can make an immediate impact. To start, you will be surrounded by smart, innovative, caring people who are invested in our customers and the community. If you're looking to share your unique perspective and ideas at a collaborative table and help equip all types of businesses achieve their visions, check us out.

Global Professional Services Associate Consultant Program prepares entry level candidates for an exciting and rewarding career within Oracle NetSuite. Functional Associate Consultants participate in an initial three to six-month enablement program focused on building product knowledge, consulting skills, and implementation proficiency through training and development. Functional Associate Consultants learn first—hand how NetSuite impacts our customers' businesses by working alongside their team, program lead and NetSuite Professional Services Consultants; thereby gaining valuable consulting experience across multiple business environments before entry into the Professional Services Practice.

# Your Responsibilities:

- Being a team member on customer projects
- Utilizing a structured project delivery methodology
- Understanding how to obtain customer business requirements and mapping them to NetSuite
- Designing solutions using NetSuite functions and features
- Identifying and managing Gaps in customer requirements and NetSuite functionality
- Working and interacting with customers in the configuration of their NetSuite system
- Building successful customer relationships

Successful Professional Services **Functional Associate Consultants** progress into consulting positions within the NetSuite Professional Services Organization.

# **Preferred Qualifications:**

- Bachelor's degree in the graduating class of 2020 or 2021, preferably in Business Administration/Management, Entrepreneurship, Global Business, Industrial Engineering, IT or Economics; with a focus on Accounting and/or Management Information Systems preferred
- Intelligent, motivated and competitive with a "roll-up-the-sleeves" and "get the job done" attitude
- Strong work and/or internship experience
- Strong business judgment and common sense
- An analytical approach to problem solving
- Initiative, creativity and a passion to deliver results that make a difference
- · Excellent communication (verbal, written, and presentation) and interpersonal skills
- · Ability to multi-task, prioritize and manage time effectively
- Effective when working independently and in team environments
- · Receptive to feedback

• Desire to work in the technology industry with a growing company

Oracle is an Equal Employment Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, sexual orientation, gender identity, disability and protected veterans status or any other characteristic protected by law. Oracle will consider for employment qualified applicants with criminal histories in a manner consistent with the requirements of San Francisco's Fair Chance Ordinance.

